



# SBDC Team!

## Cathy Lindquist

Executive Director  
(218) 299-3035  
[clindqu1@cord.edu](mailto:clindqu1@cord.edu)

Strategic Planning  
Project Management  
Marketing

## Jaimee Meyer

Associate Director  
(218) 755-2257  
[jmeyer9@cord.edu](mailto:jmeyer9@cord.edu)

Marketing/Sales  
Business Plan Development  
Start Up Assistance

## Amanda Nygaard

Program Coordinator  
(218) 299-3037  
[anygaard@cord.edu](mailto:anygaard@cord.edu)

Technology  
Business Plan Development  
Start Up Assistance

## Professional Business Consultants

### Cheryl Berg

- Start Up Assistance
- Business Plan Development
- Patents

### Skip Carpenter

- Financing
- Cash Flow Management
- Start Up Assistance
- Buying/Selling a Business

### Matt Magness

- Business Plan Development
- Financial Plan/Projections
- Business Sales/Acquisitions
- Exporting

### James Ferragut

- Strategic Marketing
- Social Media Business

### Bill Martinson, Enterprise Minnesota

- Lean Manufacturing

### Deborah McGregor-Pfleger

- Marketing

### Grant Oppegard

- Turn Around
- Financial/Operational Analysis
- Start Up Assistance

### Jim Soncrant

- QuickBooks
- Financial Analysis
- Start Up Assistance

### Dana Schnortz

- Start Up Assistance
- Business Plan Development
- Cash Flow Management

### Northwest Satellite Centers located in:

*Crookston: Second Wednesday of each month*

*Park Rapids: First Tuesday of each month*

*Thief River Falls: Second Tuesday of each month*

*East Grand Forks: Second Wednesday of each month*

*Roseau: Second Tuesday of each month*

### West Central Satellite Centers located in:

*Alexandria: Third Thursday of each month*

*Fergus Falls: First Tuesday of each month*

*Morris: Fourth Wednesday of each month*

*Detroit Lakes: Second Tuesday of each month*

*Hawley: Second Tuesday of each month*

*Perham: Second Wednesday of each month*

**Call for times and locations of satellites.**

*"My SBDC Consultant was a professional in every aspect in helping us set up our financials and business plan for our assisted living business. Thank You."*

-Rick Dulka, Freedom Living LLC

POSITIVELY  
*Minnesota*

Department of Employment and Economic Development

**MINNESOTA SMALL BUSINESS  
DEVELOPMENT CENTERS**



*Shaping  
the Future of  
Small Business*

**To Contact Northwest:**

1103 Roosevelt Rd SE  
Bemidji, MN 56601

**(218) 755-4255**

[www.offuttschoolof  
business.com/nwsbdc](http://www.offuttschoolofbusiness.com/nwsbdc)

**The SBDC has no  
cost resources  
available to assist  
clients at every  
stage of their  
business!**

**Northwest &  
West Central  
Minnesota  
Small Business  
Development  
Center**

**The SBDC Offers:**

- No cost, one-on-one, confidential consulting services to small businesses and entrepreneurs
- Advisory resources to start, expand, and grow businesses
- Assistance with loan packaging
- Education and training to start and create a successful business
- Guidance on managing a business

**CONCORDIA  
COLLEGE**

OFFUTT SCHOOL of BUSINESS

**To Contact West Central:**

1307 4<sup>th</sup> Street South  
Suite 123  
Moorhead, MN 56562

**(218) 299-3037**

[www.offuttschoolof  
business.com/sbdc](http://www.offuttschoolofbusiness.com/sbdc)

**"Like" Us At:**

[www.facebook.com/MnSBDC](http://www.facebook.com/MnSBDC)

**80% of SBDC long-term  
business clients are still  
in business after five  
years!**

**How to register to be a client with the NW SBDC!**

- For Northwest counties go to: [www.offuttschoolofbusiness.org/nwsbdc](http://www.offuttschoolofbusiness.org/nwsbdc)
- For West Central counties go to: [www.offuttschoolofbusiness.org/sbdc](http://www.offuttschoolofbusiness.org/sbdc)
- Click on the gold "Free Expert Help" button in the top right.
- Click on the gold "Client Registration" button towards the bottom of the page.
- A new window will open and ask for a name and email.
- The user will be directed to a longer questionnaire. Please complete as much as possible.
- Once the center receives a submission, we will determine the best consultant to assist the client. An email will be sent to the new client detailing the consultant chosen to assist him or her.

If you have problems or need assistance:  
Please call the **NW SBDC at 218-755-4255**,  
or our Program Coordinator, **Amanda Nygaard at 218-299-3037**.

**We look forward to working with you!**



**U.S. Small Business Administration**

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